




Premier eTitleLien™ Welcome

Users Group
February 10, 2010



Premier eTitleLien™ Users Group Meeting Agenda

- ❖ **Welcome and Overview** – Lisa V. and Dara B.
- ❖ **DDI Update** – Ann G. and Tim S.
- ❖ **SC DMV Update** – Karen H.
- ❖ **Break**
- ❖ **Loss Prevention** – Tracy D.
- ❖ **Q&A with Lenders** – Tim D. and Nathan S.
- ❖ **Referral Program** – Ann G.
- ❖ **Elections for Secretary** – Pam G.
- ❖ **Conclusion** – Dara B.

Users Group Overview

➤ Officers

- Dara Biswell – President
- Lisa Vandys – Vice President
- Pam Gilliam – Past President
- Open – Secretary

➤ Goals and Objectives



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ELT – What's New

❖ 101 Customers across 17 states

- ❖ Banks, Credit Unions, Finance Companies, Funding Groups, Automobile Dealers, Title Loan Companies, Heavy Equipment, Fleet Management, others

❖ New ELT States

❖ Title Checks – GA, LA, OH, SC, TX

❖ New Premier eTitleLien™ Infrastructure

- ❖ Login with email address
- ❖ Vin Research Options

❖ DDILink - New Loan System Interfaces

- ❖ Jack Henry Streamline
- ❖ Symitar



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ELT – What's New

- ❖ **SAS 70 Certification**
 - ❖ **Service Auditors' Report on Controls Place in Operation**
 - ❖ **AICPA**
- ❖ **New Services**
 - ❖ **TicToc Inc.**
 - ❖ **Casey & Casey**
 - ❖ **Paper Title Management**



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State ELT Program Highlights

- ❖ **Alabama**
 - ELT expected early 2011
- ❖ **Arizona**
 - ELT Mandatory May 31, 2010
- ❖ **California**
 - ELT Mandatory January 1, 2011
- ❖ **Florida**
 - Released Titles remain electronic by default
- ❖ **Georgia**
 - Title Check now available for ELT Participants
- ❖ **Louisiana**
 - ELT Mandatory January 1, 2010



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State ELT Program Highlights

- ❖ **Nebraska**
 - ELT Expected by January 1, 2011 – All titles will be issued electronically
- ❖ **Pennsylvania**
 - Mandatory ELT since July 10, 2008
- ❖ **Ohio**
 - Released Titles remain electronic by default
- ❖ **South Carolina**
 - Pilot for Fee Payment by Account # expected in 2010
- ❖ **Texas**
 - Successful launch of ELT Program in 2009
 - Have requested approval for electronic signature for title documents
- ❖ **Virginia**
 - Obtained approval for electronic signature for title documents in 2008



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Premier eTitleLien™ New Features

- ❖ **Login**
- ❖ **Vin Research**
- ❖ **User Options**
- ❖ **New State Forms**
- ❖ **State Aware Screens**
 - Convert Paper Title
 - Release Lien
 - Request Paper Title
- ❖ **Mail-to Addressing**



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SC DMV Update

- ❖ **NMVTIS – Suspense Items**
- ❖ **Returned Mail**
- ❖ **Paper Title Conversion**
- ❖ **Account Billing**



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Premier eTitleLien™ Users Group Meeting

Break



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Loss Prevention

Tracy Dangerfield
President, TicToc, Inc.



User Q&A

- **What successes have you had with ELT over the past year?**
- **What are your major titling problems?**
- **What would make the ELT Program even better for you?**
- **What features would you like for Premier eTitleLien™ to have?**



EtitleLien.com WebSite

❖ Referral Program

- www.etablelien.com/Referralprogram.aspx

❖ Sign Up Information for each state

- www.etablelien.com/ELT.aspx

❖ Cost Benefits Calculator

- www.etablelien.com/CostBenefits.aspx
- Code=1282712



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Elections

Office of Secretary



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Conclusion

Thank You for Coming and
Participating!

Please complete feedback card.

