



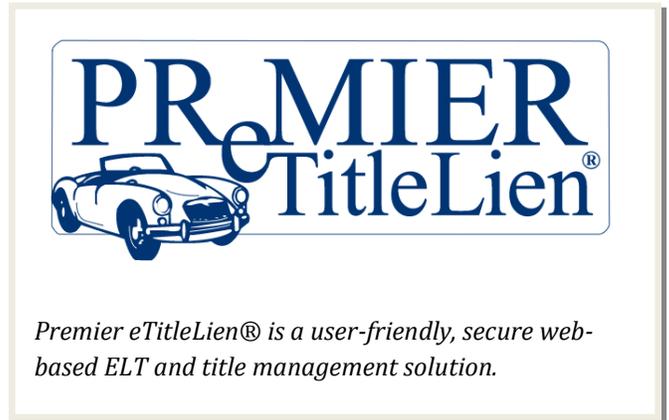
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## FOR IMMEDIATE RELEASE:

### **DDI partners with Virginia Bankers Association Management Services as Virginia DMV requires ELT participation**

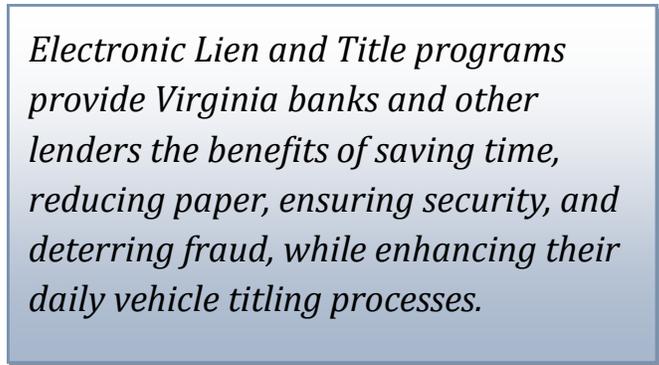
*Decision Dynamics Inc. is pleased to announce a new partnership with Virginia Bankers Association Management Services Inc. As of October 1, 2015, the Virginia DMV requires all financial institutions that process 50 or more titles in a year to enroll in the ELT program, in order for lenders to have the capability to exchange lien and title information with the DMV.*

**Lexington, SC, April 15, 2015** – Decision Dynamics Inc. (DDI) has begun a new partnership with Virginia Bankers Association Management Services Inc. (VBAMIS). DDI provides complete Electronic Lien and Title (ELT) solutions for Virginia banks through Premier eTitleLien®, a user-friendly, secure web-based software service which ensures VA banks are compliant with recently announced Virginia DMV (VA DMV) requirements. DDI appreciates the new partnership and expects an excellent collaboration with VA banks.



As of October 1, 2015, the VA DMV requires all financial institutions that process 50 or more titles in a year to enroll in the ELT program, giving lenders the capability to exchange lien and title information with the DMV. Through ELT, VA banks have the benefits of saving time, reducing paper, ensuring security, and deterring fraud, while enhancing their daily vehicle titling processes.

DDI's partnership with VBAMIS will allow DDI to work closely with Virginia banks to represent their needs to the VA DMV as the mandatory participation deadline approaches. DDI has always valued the input of customers and looks forward to continuing to work with the Virginia DMV. DDI's experience in working with lenders and DMVs in all 50 states and participation in 22 state ELT programs enables DDI to help make the transition from paper titles to ELT both simple and effective for new enrollees to the Virginia ELT program. Premier eTitleLien® incorporates a number of features that expand and enhance the ELT programs offered by states and integrates with DDI's Title and Registration Center, allowing full title services and title management for all 50 states and other US jurisdictions within a single solution.



“Premier eTitleLien® works with the daily processes of both small and large Virginia lenders,” noted Ann Gunning, Chief Information Officer for DDI. “There are built-in features that smooth the regular titling process for lenders that handle only a few titles a year and those that handle hundreds or thousands a month. The advanced automation in Premier eTitleLien® is a standard part of DDI's commitment to premier customer service.”

DDI is headquartered in Lexington, South Carolina and is an approved ELT vendor in all ELT states. DDI has a wealth of experience in serving over 3,200 lenders throughout the United States and serves as strategic partners with the business subsidiaries of the Georgia Bankers Association, North Carolina Bankers Association, and the South Carolina Bankers Association.

For more information on electronic titling, visit [www.etitlelien.com](http://www.etitlelien.com).

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